

BCL decides to stay at Maher Terminal in the Port of New York/New Jersey



In November of 2013, NGL announced the decision to move its terminal operation to Philadelphia in 2014 in order to achieve long term operating cost savings. In February 2014 NGL was advised that a lawsuit was filed in the US between Holt Logistics Inc. (operators of BCL's proposed Philadelphia terminal) and the ILA (International Longshoreman's Association) over a right to work dispute involving equipment maintenance and repair. As a result of this dispute, a decision to delay the move to Philadelphia was made. To date the labor issue in Philadelphia remains unresolved. The NGL Board then asked management to update all operational and financial assumptions. Following favorable 2013 financial results management re-visited key financial factors including:

- i. revenue base assumptions
- ii. the New York stevedoring costs
- iii. additional customer support pledges.

Since December, 2013 it has become very clear that Bermuda importers remain strongly in favor of BCL continuing its service through Port Elizabeth. As a result, BCL made the decision to remain at its current port location and has now signed a new multi-year stevedoring agreement with Maher Terminals. This decision will once again enable Bermuda importers to access the full range of global transshipment services while enabling Bermuda's consolidators the ability to continue operating from their existing Northern New Jersey warehousing facilities.

The New York port "stay" decision has been received extremely well.

Improving NY terminal gate operation

Last summer the Port of New York/New Jersey identified the need to hire 600 additional port workers to enable full complements of labor for all terminal operations. Chronic labor shortages have had a significant effect on the terminal performance and especially recovery times after major weather events.

During a recent New York Shipping Association meeting,

members were advised that the hiring process is ongoing but slow. Of the 600 union employees that are needed to be hired, 152 have been processed and are currently being trained. The first batch of new hires entered the work force this past January. BCL and all Port of New York/New Jersey customers have been assured that with the completion of these new hires, customer service levels will improve.

NJ Terminal winter operations

Some importers have asked why the largest port on the US East Coast struggled so badly with service levels during recent winter storms? Climatologically the winter of 2013/14 has featured the worst snow storms since 1985, which created almost weekly operational challenges for BCL. The state of New Jersey also made an extraordinary decision to confiscate the salt that was destined for the Port Elizabeth terminals because of a state wide salt shortage caused by the heavy snow and ice in

February. Trucks, top loaders and straddle carriers require traction to work and, without plowing and salt, terminal operations come to a halt. The resulting delays for ships and truckers were significant.

Also, the Oleander has endured very challenging weather. Customers may be interested to see some additional images taken by the training cadets during recent rough passages on the Neptune Group website at www.ngl.bm.

Maher Terminal truck deliveries back to normal

Terminal performance reports received from Maher terminal have confirmed that operations have returned to normal after weeks of weather related service delays. In addition 150 of 600 additional labor hires are now on the job with another 450 in the vetting and hiring process.

The port of New York should be operating at full capacity with these additional hires. BCL is monitoring gate performance carefully and has been assured that gate service levels remain a top priority.

Unique cargo arrives

In recent weeks there have been some interesting cargo arriving on the Oleander. The 2014 government buses have begun to arrive and a host of trucks, cars, boats and pieces of equipment have been shipped. Recently three electric cars arrived in Bermuda by 40 foot container from India. According to the Bermuda Sun,

“the vehicles, powered solely by electricity, are breaking new ground in the automobile and sustainability industries. Those behind the arrival of the Mahindra Reva e2o from India believe it could also break ground in the tourism sector too by becoming the first hire car for visitors.”



Atlantic Container Line returns to Bermuda trade

With NGL's decision to remain at Port Elizabeth, Atlantic Container Line (ACL) has announced an immediate return to the Bermuda trade. UK and European customers have relied on ACL's transatlantic service for many years and the news of their re-entry has been welcomed. ACL also recently announced that it is upgrading its fleet with new vessels coming on line in 2015/16.

Construction has begun on ACL's G4 RORO/Container Ships. ACL's new G4 vessels will be the first of their type ever built. They will be bigger, faster, greener and more efficient than their predecessors. They will have a container capacity of 3800 TEUs plus 28,900 square meters of RORO space, with a car capacity of 1,307 vehicles. Speed will be increased by

10%, yet fuel consumption per TEU will be reduced by 50%. All five vessels will be delivered in 2015, with the first to be delivered at the end of January 2015. For photos and more information about the progress of ACL's G4 vessel, please visit Atlantic Container Line's website at www.aclcargo.com.

ABOUT ACL: Since 1967, ACL has been a specialized transatlantic carrier of containers, project and oversized cargo, heavy equipment and vehicles with the world's largest combination RORO/Containerships. Headquartered in Westfield, New Jersey, ACL has offices throughout Europe and North America.

Summer schedule commences

The “summer” schedule commenced on Friday March 21st with the Oleander passing through Two Rock on Sunday at 4.30 pm on her way to Hamilton. BCL specializes in delivering cargo to customers at the very earliest opportunity at the beginning of each week. The BCL team has shifted gears to resume the delivery of time sensitive cargo on Sundays for our refrigerated and urgent cargo customers. As such the container cut off times in New York returned to 10.00 a.m.

each Friday until late October enabling the Oleander to be in Bermuda each Sunday evening. Many importers may not be aware how many containers are actually delivered on Sundays. For highly perishable and urgent cargo the ability to receive and or strip containers on Sunday nights or very early on Monday mornings to be ready for “market” is very important. For others having the ability to have an entire week to receive and distribute new inventory is critical.

Global transshipment partners available to BCL customers

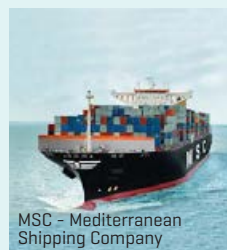
Bermuda's importers connect with suppliers all over the world. To get those goods to Bermuda requires a network of carriers willing to transship their containers to Bermuda through New Jersey. In alphabetical order the following is a list of the carriers currently partnering with BCL. American President Lines, Atlantic Container Line, Crowley American, Eukor, Evergreen, Hamburg Sud, Hapag Lloyd, Hoegh, K-Line, MSC, Misui, NYK, Wallenius and ZIM. Cargo can be shipped by container or on a Roll On/Roll Off or Lift On/Lift Off basis.

The three largest Bermuda trade pre-carriers are:

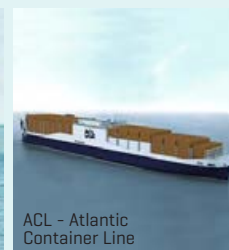
MSC (Mediterranean Shipping Company), a privately owned shipping company, currently one of the largest global carriers.

ACL, a specialized transatlantic carrier of containers, project and oversized cargo, heavy equipment and vehicles. ACL ships are the world's largest combination Roll On/Roll Off containerships. ACL has five transatlantic sailings each week.

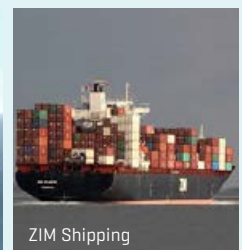
ZIM Shipping, with global reach extending to over 120 countries.



MSC - Mediterranean Shipping Company



ACL - Atlantic Container Line



ZIM Shipping

Is the economy now rebounding?

Quarter 4, 2013 recorded the first increase in cargo shipped from New York to Bermuda since 2008. BCL container volumes in 2013 were up 115 containers and up 122 TEU slots over 2012 numbers. This was due in part to the cancellation of one Oleander sailing because of Hurricane Sandy in 2012. However overall container and TEU volumes for Quarter 4, 2013 were up by

nearly 300 containers. As a result BCL earned a modest operating profit for 2013, despite earlier projections for a substantial operating loss.

For BCL Quarter 1, 2014 volumes continued to hold their own despite the challenging weather delays and set backs reported up and down the eastern seaboard.

Insourcing decision

On January 1st, Neptune Group Management Limited assumed management and agency responsibilities from CSM Ltd. The changeover to Neptune Group Management Limited was mostly seamless as several of the key contact professionals that our customers had been dealing with previously began work at NGML. Customers have indicated that they are satisfied with the transition. It is now clear that the cost savings sought by the Board will

be achieved, albeit with one-time non-recurring costs as part of the transition. At this time the primary focus remains on the implementation of an efficient and effective customer accessible documentation system and inaugurating customer desktop access to cargo information.

2014 SAILING SCHEDULE

Please find below the 2014 BCL sailing schedule with holidays highlighted.



Week #	Oleander Voyage	Departs U.S.	Arrives Bermuda	Departs Bermuda	Arrives U.S.
15	1751	11-Apr	Sun Apr 13	14-Apr	17-Apr
16	1752	18-Apr	Sun Apr 20	21-Apr	24-Apr
17	1753	25-Apr	Sun Apr 27	28-Apr	1-May
18	1754	2-May	Sun May 04	5-May	8-May
19	1755	9-May	Sun May 11	12-May	15-May
20	1756	16-May	Sun May 18	19-May	22-May
21	1757	23-May	Sun May 25	26-May	29-May
22	1758	30-May	Sun Jun 01	2-Jun	5-Jun
23	1759	6-Jun	Sun Jun 08	9-Jun	12-Jun
24	1760	13-Jun	Sun Jun 15	16-Jun	19-Jun
25	1761	20-Jun	Sun Jun 22	23-Jun	26-Jun
26	1762	27-Jun	Sun Jun 29	30-Jun	3-Jul
27	1763	4-Jul	Sun Jul 06	7-Jul	10-Jul
28	1764	11-Jul	Sun Jul 13	14-Jul	17-Jul
29	1765	18-Jul	Sun Jul 20	21-Jul	24-Jul
30	1766	25-Jul	Sun Jul 27	28-Jul	31-Jul
31	1767	1-Aug	Sun Aug 03	4-Aug	7-Aug
32	1768	8-Aug	Sun Aug 10	11-Aug	14-Aug
33	1769	15-Aug	Sun Aug 17	18-Aug	21-Aug
34	1770	22-Aug	Sun Aug 24	25-Aug	28-Aug
35	1771	29-Aug	Sun Aug 31	1-Sep	4-Sep
36	1772	5-Sep	Sun Sep 07	8-Sep	11-Sep
37	1773	12-Sep	Sun Sep 14	15-Sep	18-Sep
38	1774	19-Sep	Sun Sep 21	22-Sep	25-Sep

2014 Sailing Schedule (Cont.)

Week #	Oleander Voyage	Departs U.S.	Arrives Bermuda	Departs Bermuda	Arrives U.S.
39	1775	26-Sep	Sun Sep 28	29-Sep	2-Oct
40	1776	3-Oct	Sun Oct 05	6-Oct	9-Oct
41	1777	10-Oct	Sun Oct 12	13-Oct	16-Oct
42	1778	17-Oct	Sun Oct 19	20-Oct	23-Oct
43	1779	24-Oct	Sun Oct 26	27-Oct	30-Oct
44	1780	31-Oct	Mon Nov 03	3-Nov	6-Nov
45	1781	7-Nov	Mon Nov 10	10-Nov	13-Nov
46	1782	14-Nov	Mon Nov 17	17-Nov	20-Nov
47	1783	21-Nov	Mon Nov 24	24-Nov	27-Nov
48	1784	28-Nov	Mon Dec 01	1-Dec	4-Dec
49	1785	5-Dec	Mon Dec 08	8-Dec	11-Dec
50	1786	12-Dec	Mon Dec 15	15-Dec	18-Dec
51	1787	19-Dec	Mon Dec 22	29-Dec	1-Jan-15
52	1788	2-Jan-15	Mon Jan 5	5-Jan	8-Jan

*All Dates Subject to Change and Weather Permitting

■ USA Holiday ■ Bermuda Holiday ■ USA & Bermuda Holiday ■ Winter Schedule

HOLIDAY SCHEDULE 2014

OFFICE	DATE	HOLIDAY
BERMUDA	Friday, April 18th	Good Friday
BERMUDA	Monday, May 26th	Bermuda Day
U.S.	Monday, May 26th	Memorial Day
BERMUDA	Monday, June 16th	National Heroes' Day
U.S.	Friday, July 4th	Independence Day
BERMUDA	Thursday, July 31st	Cup Match Day
BERMUDA	Friday, August 1st	Somers Day
BERMUDA/U.S.	Monday, September 1st	Labour Day
U.S.	Monday, October 13th	Columbus Day
BERMUDA	Tuesday, November 11th	Remembrance Day
U.S.	Thursday, November 27th	Thanksgiving
BERMUDA/U.S.	Thursday, December 25th	Christmas Day
BERMUDA	Friday, December 26th	Boxing Day

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